

Chapter 17: Jack

Excerpt from “Make Your Own History”

*Every day is a new day. If you don't believe me, check the almanac. Everyday is new, and yet everyday is pretty much the same. People are going to be people. They are always going to work and act in specific, predictable, and usable ways.*

*This is true for both men and women, but it's the predictability of women which is the most surprising, and the most useful. Because they don't believe they are. They each believe they are unique creations, each one special, and each one different from the next. They believe they have certain things about themselves that are similar to other women, but also firmly believe they are unique.*

*They are wrong.*

*I know I'll get a lot of hate mail for this, but all women are the same.*

*There it is. The ugly truth.*

*No woman is going to believe it, but it doesn't matter, they don't have to. The important thing is that you and I know it and can use it to our advantage.*